
Agenda

- 08:30 - 09:00 **Registration and coffee**
- 09:00 - 09:10 **Conference introductions**
Chris Jones, PSE Consulting (Chair)
- 09:10 - 09:40 **Cards vs ACH in the new immediate, open payments world**
Richard Ransom, Bottomline Technologies
- 09:40 - 10:10 **Identifying the ideal payments solution in a digital subscription economy**
Ross Pert, GoCardless
- 10:10 - 10:40 **Are bank transfers really up to the job of competing with cards?**
Peter Jones, PSE Consulting
- 10:40 - 11:00 REFRESHMENTS**
- 11:00 - 11:30 **European merchants' learnings from operating in Brazil and Latin America**
Simon Davies, eBanx
- 11:30 - 12:00 **Why Virtual Account Numbers add value to the travel sector**
Ed Chandler, eNett International
- 12:00 - 12:30 **21st century high tech plumbing: Building the pipe**
Camilla Sunner, Valitor
- 12:30 - 13:00 **Innovator's dilemma: Disruption in acquiring**
Jon Prideaux, Boku
- 13:00 - 14:00 LUNCH**
- 14:00 - 14:30 **Differentiating in a crowded ISO market**
Jim Deignan, Payzone Ireland
- 14:30 - 15:00 **Market challenges facing an acquirer in the European market**
Geoff Barraclough, Evo Payments
- 15:00 - 15:30 **Post-interchange regulation - where next for the Merchant Service Charge?**
Luke Purser, PSE Consulting
- 15:30 - 16:00 **Payments merger & acquisition insights – a lawyer's perspective**
Richard Willis, Alston & Bird
- 16:00 - 16:15 **Concluding remarks**
Chris Jones, PSE Consulting (Chair)