

Centralising PaymentOps for Marketplaces

 **payable**

A Merchant

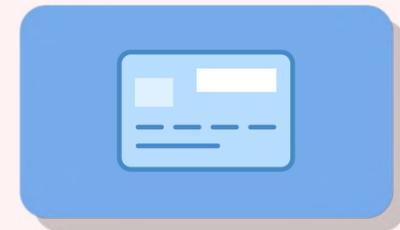


A Merchant



customers

A Merchant



Collect money
(PSPs)

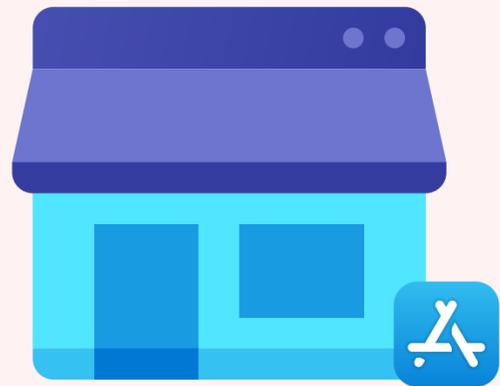


customers

A Merchant



A Merchant



customers

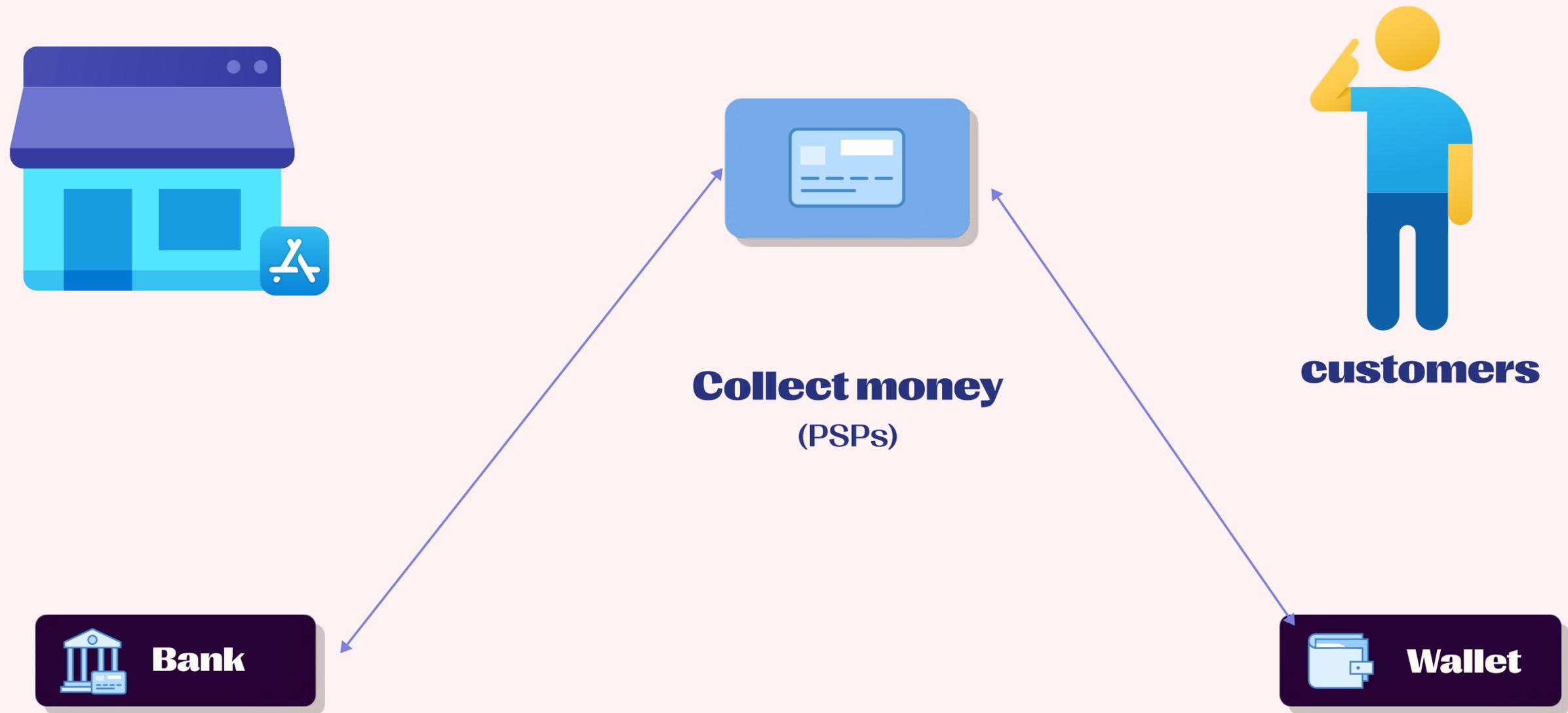


Bank

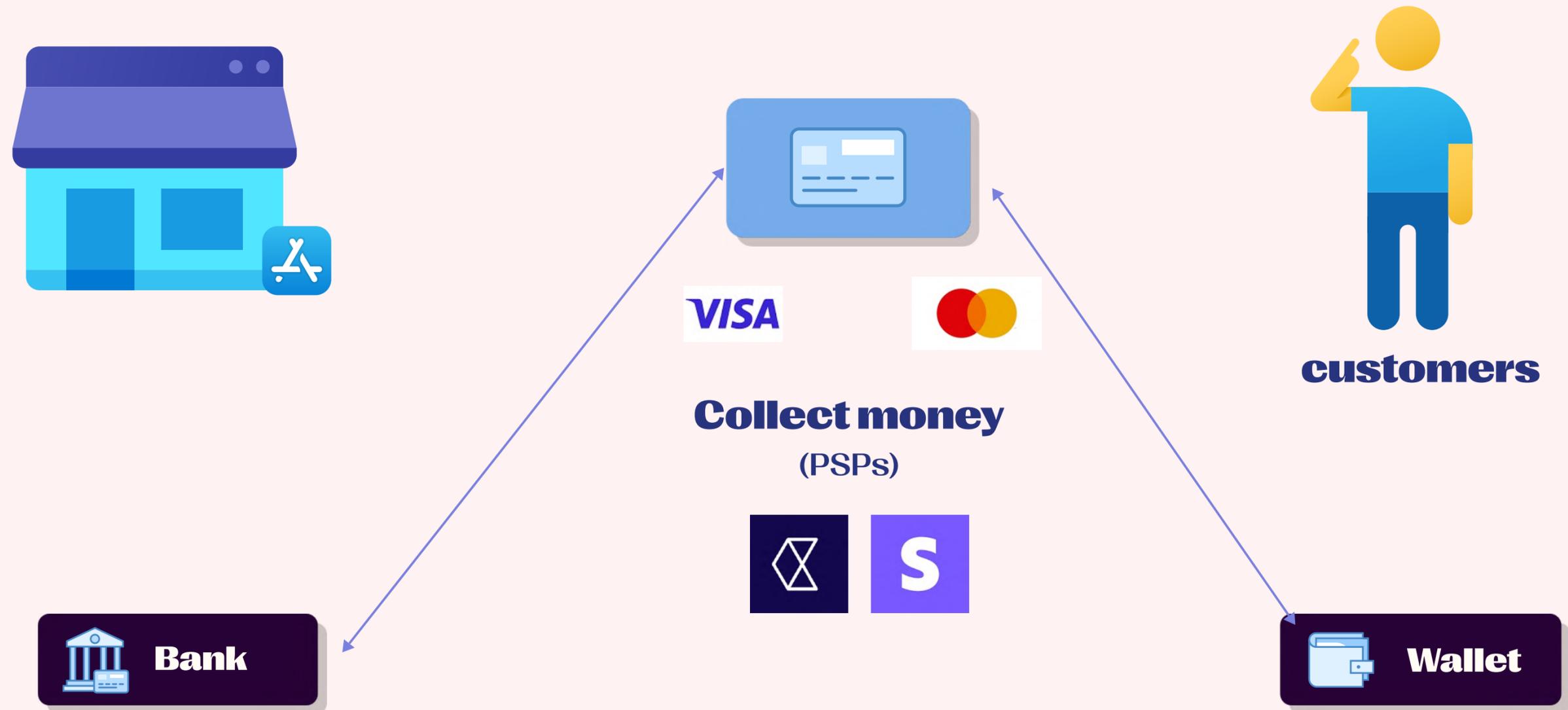


Wallet

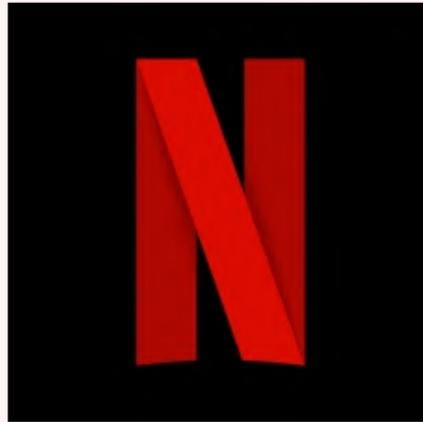
A Merchant



A Merchant



A Merchant



A Platform

A Platform

CHEFLIX *cadeau*

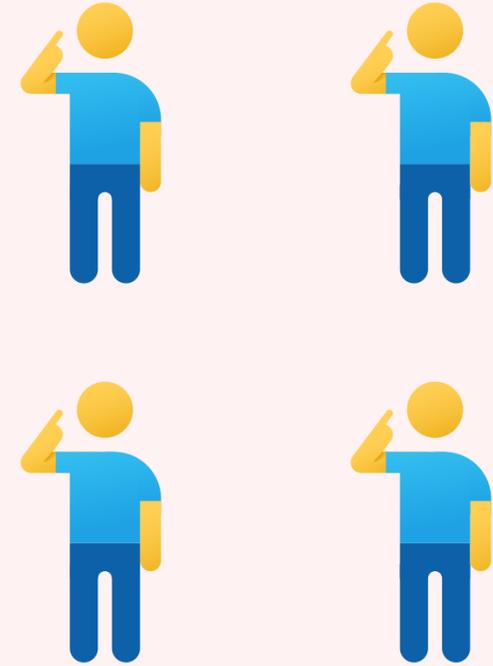
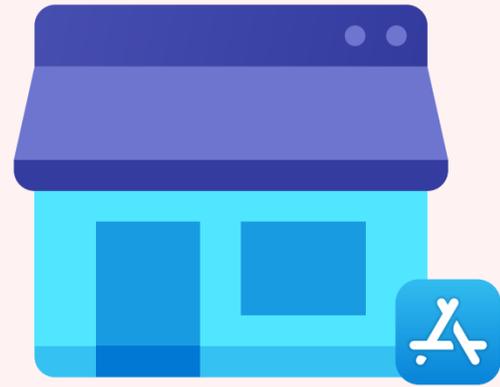
Leer van de beste Michelinsterren chefs en ontdek hun valkuilen, tips, trucs en geheimen zodat ook jij fantastische gerechten op Michelinsterren niveau kan bereiken.



A Platform

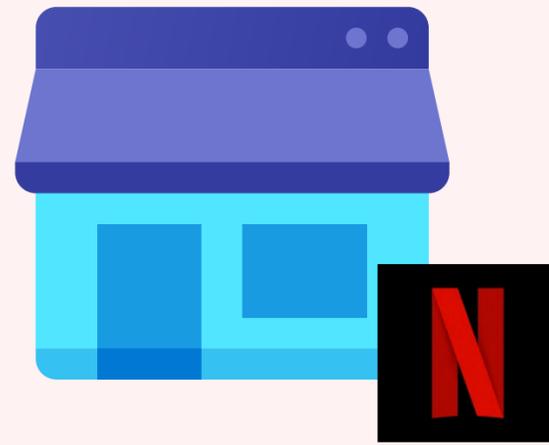


sellers

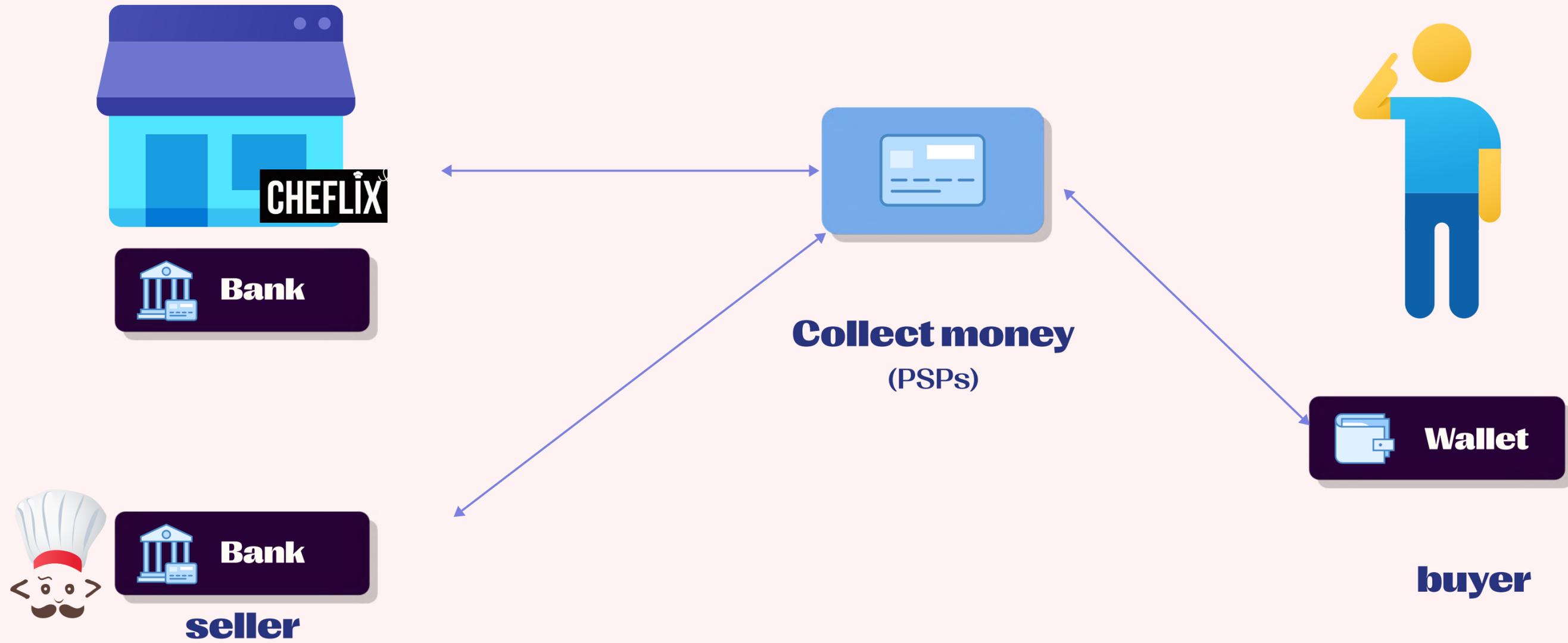


buyers

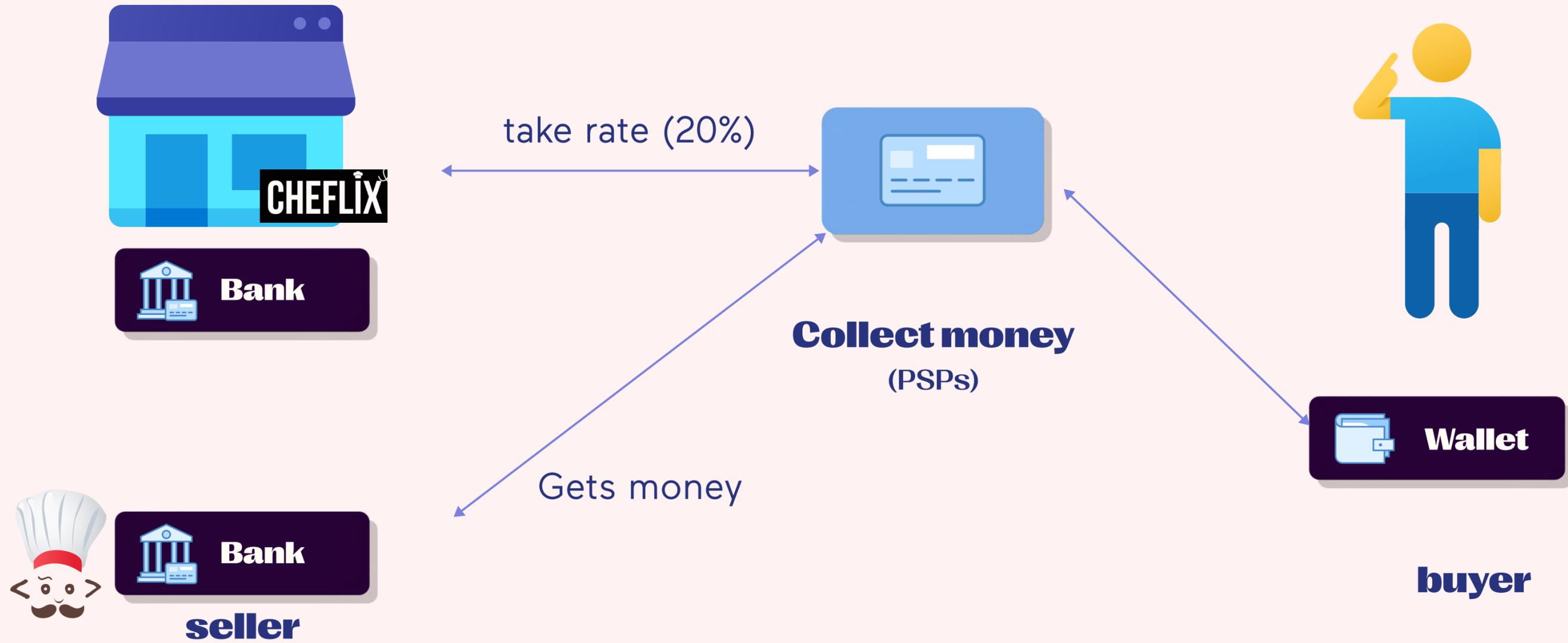
A Merchant view



A Platform



A Platform



A marketplace wishlist



Control user
experience

Improve
Unit Economics

Global buyers
and sellers



Example of a global marketplace

- 1. Own the onboarding UX
- 2. Hold Funds
- 3. Manage currency
- 4. Create a local experience

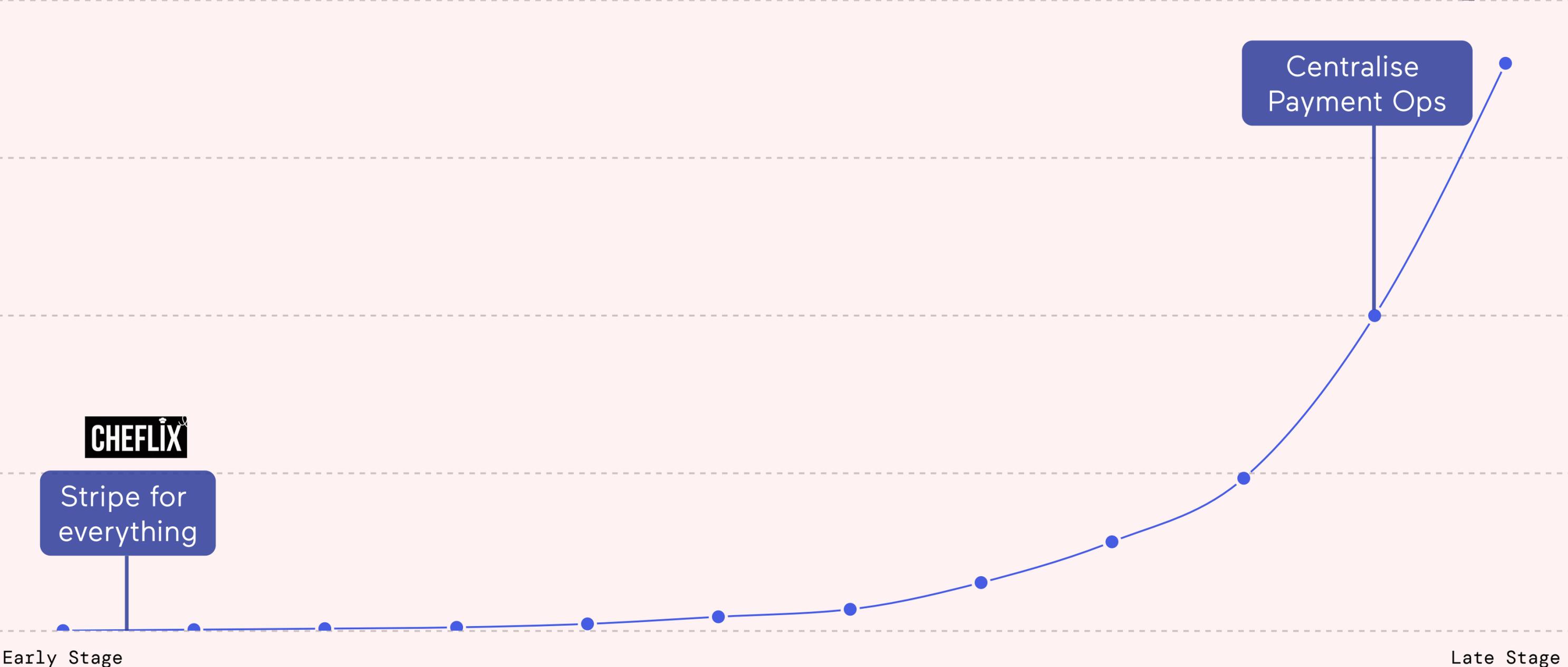


- 16 markets
 - 6 currencies
 - Both cards and bank transfers
- 

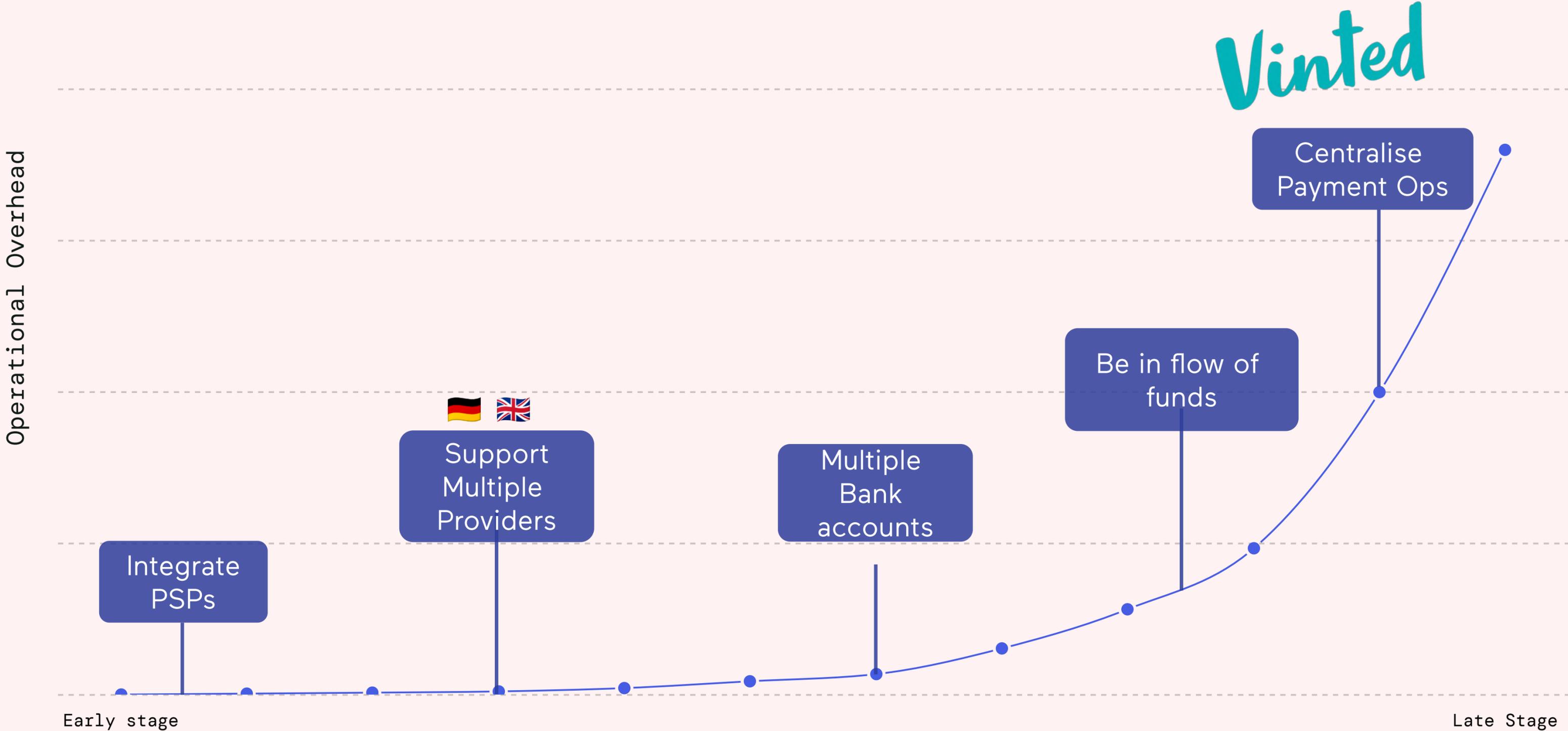
The journey of a marketplace

Global marketplace

Operational Overhead



The journey of a marketplace



Vinted

A platform



AIRBNB IS HIRING AN

Operations Manager - Payments

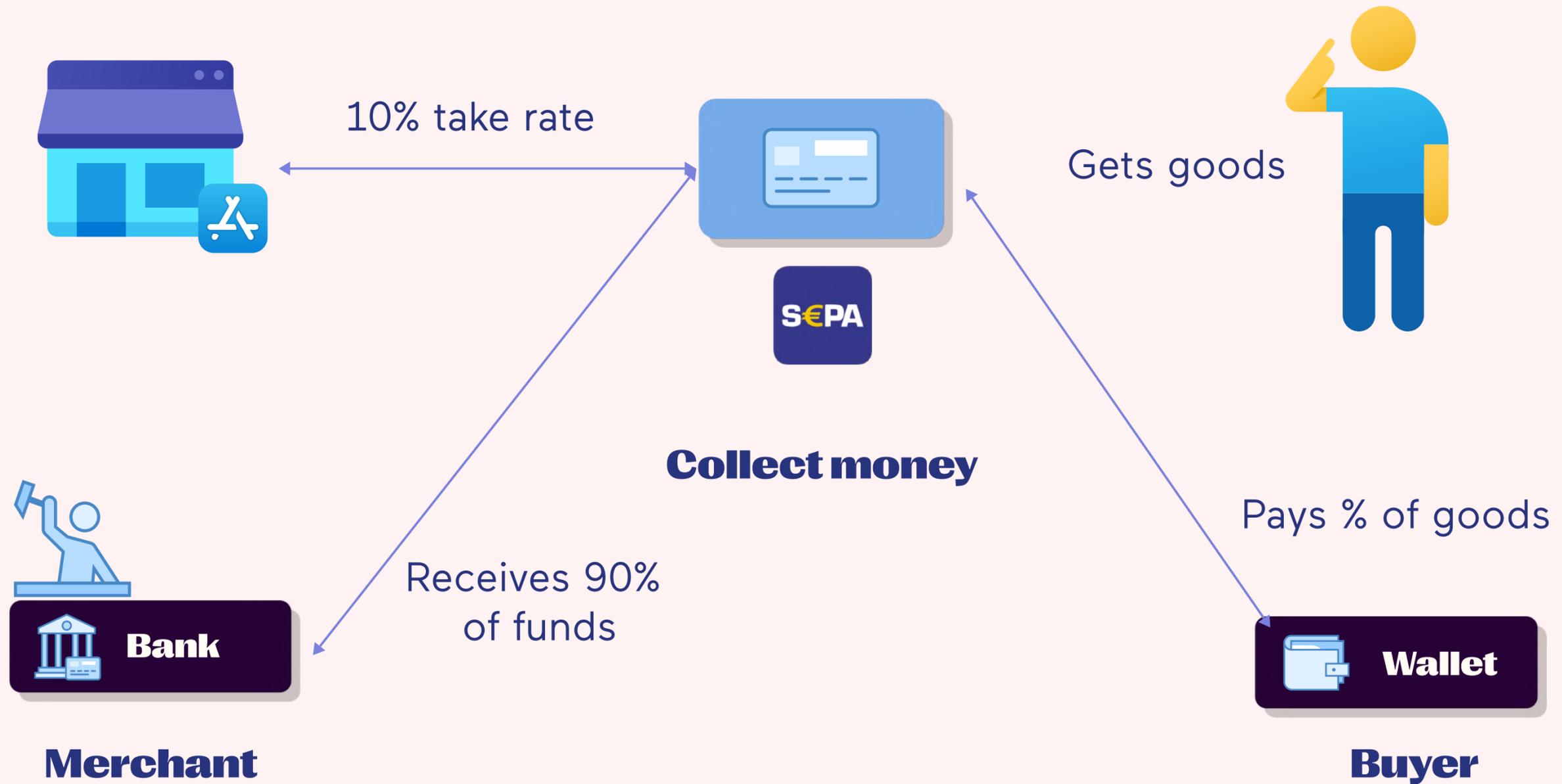
San Francisco, United States

Founded in 2008, Airbnb's mission is to create a world where people can belong through healthy travel that is local, authentic, diverse, inclusive and sustainable. Airbnb uniquely leverages technology to economically empower millions of people around the world to unlock and monetize their spaces, passions and talents to become hospitality entrepreneurs. Airbnb's accommodation marketplace provides access to 5+ million unique places to stay in more than 81,000 cities and 191 countries. With Experiences, Airbnb offers unprecedented access to local communities and interests through

But there is more...

BNPL

A BNPL



A BNPL

HOKODO

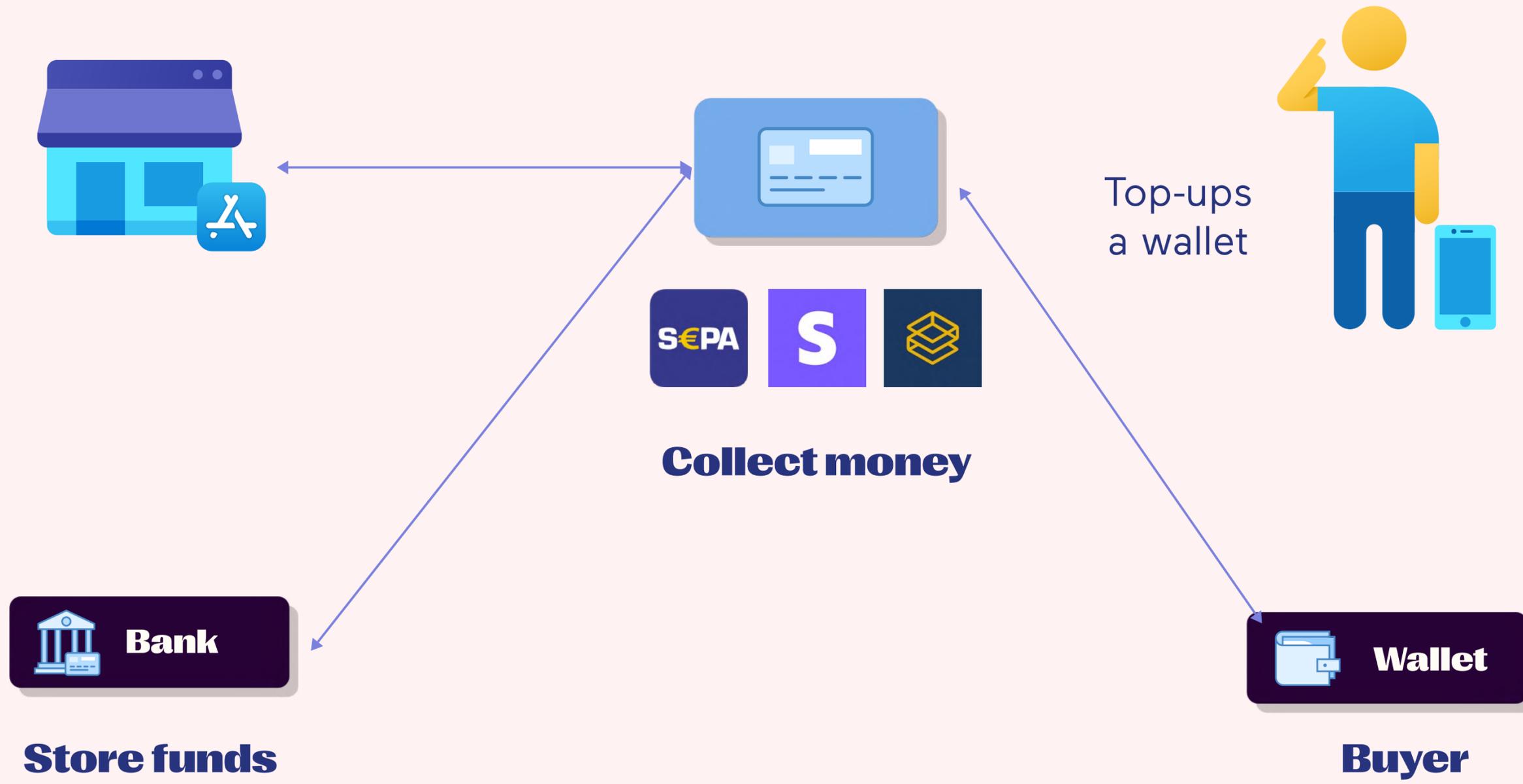
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Head of Payment Operations

Apply for this job

A Fintech

A Fintech



A Fintech



Payment Operations Analyst (9 Month FTC)

Mettle · London, England, United Kingdom (On-site) 1 week ago · **13 applicants**

 Full-time · Associate

 201-500 employees · Financial Services

 2 connections

Apply 

Save

About the job

A merchant



NETFLIX IS HIRING A

Payment Operations Manager

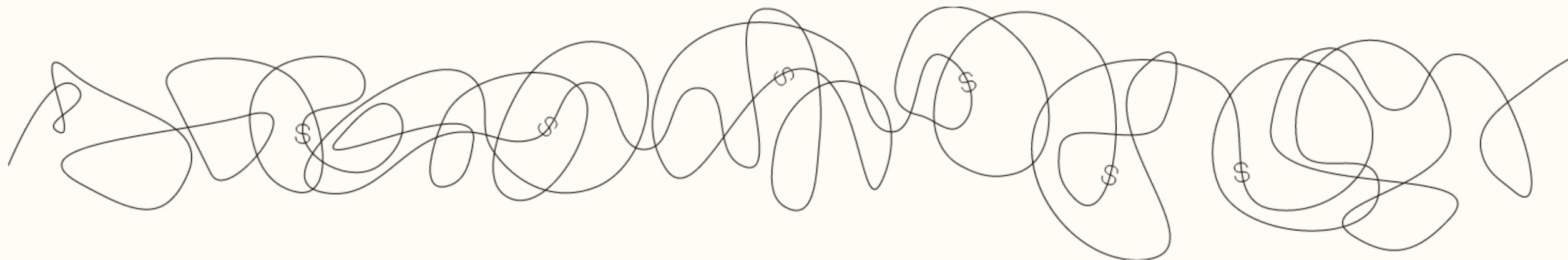
Los Gatos, United States

Full-Time

It's an amazing time to join the Netflix team as we continue to transform entertainment around the world. We are enabling people to have more control over what they watch and when they watch it. Our efforts have helped to grow Netflix to over 158 million members globally, and we won't stop there. That's where you come in.

**What do they all have in
common?**

They all need to track money





CEO & Founder

Led the 0 to 1 platforms product for companies like Klarna, Revolut, and Mollie globally at Checkout.com

 **payable**

The Payable Platform

Data sources
Real time integrations to bank and payment data



Banks



Wallets



PSPs



Database

Platform
Powerful applications to track, reconcile and move money

Balances

- Transaction data
- Cash visibility
- Currency tracking

Reconciliation

- Transaction matching
- Discrepancy reporting
- Business logic reports

Payments

- Initiate bank transfers
- Automate payment flows
- Track payment orders

Thanks



Thank you
daniel@payable.co